



ELLIS
engage • educate • empower

ANNUAL REPORT 2017





Dear Friends,

2017 was a year of transformation for Ellis. In June we proudly opened our historic building at 66 Berkeley Street after significant renovations to the facility. The building renovation allowed us to expand our Early Education Program and provide newly designed space for the children in our School-Age Program. The renovations mark an important milestone in Ellis history, capping the close of a three part capital investment in our South End community with the creation of the Ellis Children's Park, the acquisition and renovation of 58 Berkeley Street, and the completion of the 66 Berkeley historic renovation.

New beginnings were also a part of 2017. Due to an expiring lease at our Adult Day Health Program facility and difficulty in finding suitable and affordable new space, we explored opportunities to relocate our clients to a new facility. We identified Rogerson Communities as a prime partner and the majority of our clients were able to relocate to a new Rogerson facility as a group. We are grateful to our funders who provided critical support that helped us to ensure that every client transition was smooth and safe.

It was also a year of reflection. On May 5th at our Faces & Places Gala we paused to honor Nathalie Favre-Gilly, our Chief Development Officer who passed away in March. Nathalie was an instrumental partner in ensuring the success of the agency through her leadership, and her spirit lives on in the programs and facilities that she so diligently secured funds for.

Thank you for your generous support. I'm deeply moved by your commitment to Ellis and to the families that we serve.

Sincerely,

Leo J. Delaney,
Chief Executive Officer



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EXPANSION OPPORTUNITIES AT ELLIS



Throughout 2016 and into 2017, construction at Ellis' historic 66 Berkeley Street building was a constant. After a grand opening event in July, programs began operating in our new Education Center -- 11,000 square feet of fully renovated, ADA-compliant program space. The intentionally designed, age appropriate learning environments provide children with high quality care and early education curricula, ensuring peace of mind while parents and caregivers work.

Three brand new classrooms were opened that can accommodate 32 families from our lengthy waitlist, including siblings that were participating in care elsewhere. Due to the increase in enrollment we

were able to create nine new staff positions, including a teacher with a bachelor's degree for each of the rooms. The expansion also created career advancement opportunities for current staff and several took on the additional responsibility of Lead Teacher. With more children to serve we have also expanded our internship programs with Wheelock College and UMASS-Boston. These teachers of the future now receive high quality training in our center.

The third floor is the "wow factor". A state-of-the-art Music and Movement studio open to all of our programs. In this space we hold gross motor classes, sing a-longs, and even birthday parties. Our Family Engagement Program has benefitted with space for movie nights, parenting sessions, and music and theater programs. And when frigid winter weather hits and children cannot use the outdoor Ellis Children's Park, the studio is the perfect spot for indoor recreation.

In addition to the positive impact for Boston's working families of program expansion in early education and care, our ability to operate both 58 and 66 Berkeley at full capacity helps us to increase efficiencies, maximize revenues, and provide more stable and consistent operations that benefit our staff and those we serve.



MOVING ELLIS FORWARD



In 2017 we began to see the incredible opportunities that the completion of the 66 Berkeley project created. As Ellis looks to the future and contemplates new possibilities, our Early Education and School-Age teams continue the day to day work to ensure that all children start school ready to learn and that they stay on track for success.

Our School-Age Program looks forward to new opportunities in Roxbury, thanks to our long-standing partnership with Madison Park Development Corporation. Ellis

embarked on a project to expand our youth program site as part of Madison Park's construction of a new multi-purpose facility which will have a significant impact for the families residing in the community. Enrollment for our current site is limited to 30 children. When the new facility opens in the first half of 2018, our expanded enrollment will enable 22 new families to join the Ellis

community and will provide those families with supports they may not otherwise have access to.



Early Education will focus on building even stronger relationships with families through our Family Engagement Program and will pursue ways to encourage deeper relationships among families in the Ellis community. We will also focus on developing a higher level of intentional coordination between us and our many community partners, and we will seek to expand our current level of programming to our enrolled community and increase access and participation to the wider community.

As we settle in to our home at 66 Berkeley, the future is bright for both our School-Age and Early Education Programs and the families we serve. We are grateful to all of the corporations, foundations and individuals who have chosen to be a part of the Ellis community.



CAPITAL IMPROVEMENTS COMPLETED

With the opening of 66 Berkeley Street in June we completed the Campaign for the Future by creating an Ellis campus in the South End.



2007 Ellis Children's Park

We turned a vacant lot on Chandler Street into a playground for young children



2009-2012 58 Berkeley Street

Ellis acquired and renovated an abandoned eyesore to create a state of the art Early Education Center



2017 66 Berkeley Street

After significant renovations to our historic building, we expanded our Early Education Program and opened newly designed space for our School-Age Program

THE YEAR IN NUMBERS

BALANCE SHEET JUNE 30, 2017

ASSETS

Cash and cash equivalents	\$ 871,937
Accounts and pledges receivable	265,072
Prepaid expenses	6,588
Property and equipment - net	10,705,468
TOTAL ASSETS	\$ 11,849,065

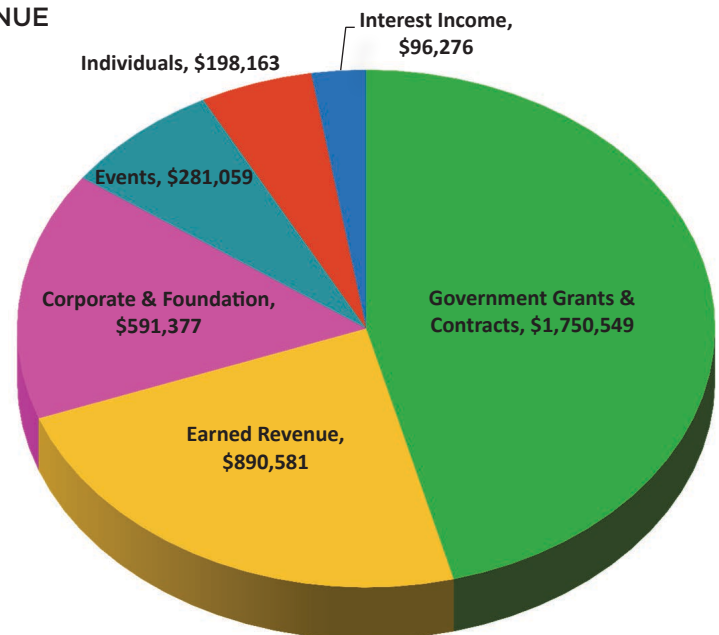
LIABILITIES

Notes payable	\$ 5,090,431
Accounts payable	203,452
Accrued expenses	133,155
Deferred revenue and rent	24,136
Deposits	23,946
TOTAL LIABILITIES	\$ 5,475,120

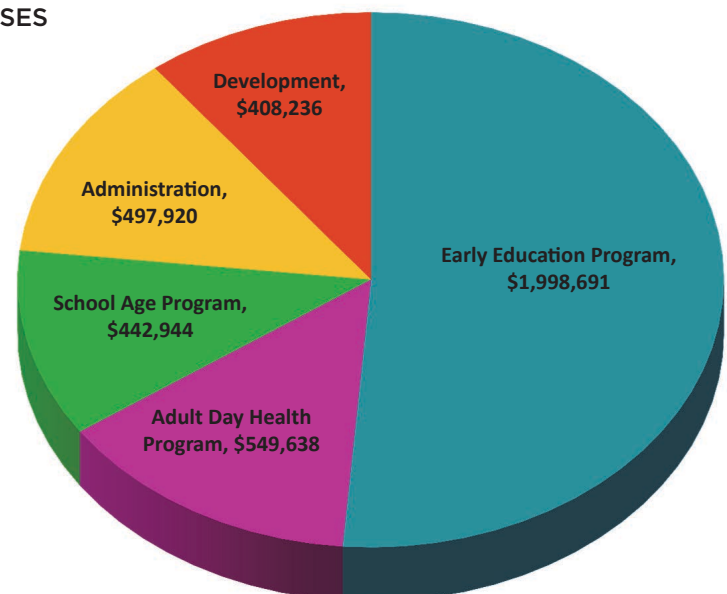
NET ASSETS AND MEMBERS' CAPITAL

Unrestricted	\$ 4,916,236
Noncontrolling interest	665,220
Temporarily restricted	1,749,979
Permanently restricted	100,000
TOTAL NET ASSETS	7,431,435
Members' capital	(1,057,490)
Total net assets and members' capital	6,373,945
TOTAL LIABILITIES, NET ASSETS AND MEMBERS' CAPITAL	\$11,849,065

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EXPENSES



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